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Why Vantagepoint?

Everyday Users



I'M READY

Melissa Coffey Senior Product Director

Compelling Vision-Using Organizations to Upgrade



- » Vantagepoint is an upgrade from Vision - industry proven
- » Same underlying business logic



Streamlining &

» Considering years of customer requests and feedback

- » Adding efficiency to key processes
- » Reimagining features and functionality



Innovation and **Automation**

- » Purposeful innovation to increase value and productivity
- » ICR
- » Natural language interface
- » Fintech and automation
- » AI and ML
- » Integration friendly



Dashboards & Analytics

- » Driving informed decision making right data, right time
- » Rich graphical representation of organizational performance data
- » Provide key performance metrics
- » Create charts. graphs, lists and more to display data
- » Call attention to key areas
- » Included with core product



User Experience & Interface

- » Fresh modern interface
- » Built with usability in mind
- » Reimagined features and improved user flows
- » More powerful and flexible user-defined componentry
- » Constantly evolving and improving based on user feedback
- » Browser and device agnostic - available on PCs, Macs, tablets

2

» Modernized and expanded API

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PMs

Project

Command Center

streamlining the PM

project management

» Simplifying and

experience

functionality

toolset

» Reimagining the

» Track the entire

one place

resource planning

project lifecycle in

» More intuitive and

visual interface for

» Doubling down on

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Highlights to Empower All Users



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Modern Interface Focused on User Experience

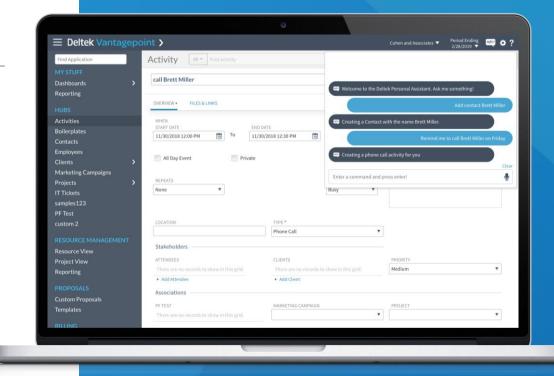
- » Built with usability in mind
- » Reimagined features and improved user workflows
- » Browser agnostic available on PCs, Macs, tablet

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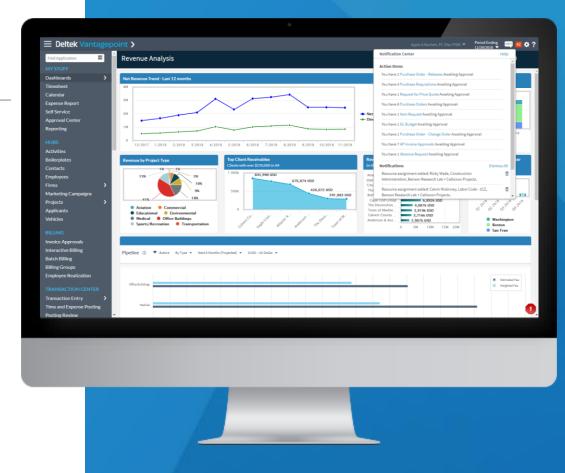
Hey, Deltek!

- » Meet "Hey, Deltek," your personal virtual assistant
- » Easily find records by just asking
- » Create reminders and new activities
- » Add contacts and projects quickly
- » Save time for every user and make everyday tasks simpler



Notification Center

- Clear visibility into reminders and tasks and alerts that are awaiting your attention
- » Notifications prompt users to take next step in workflow



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Calendar Time Entry

Mobile Entry

Robust Approvals

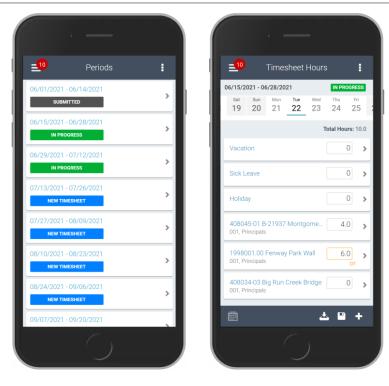
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- » Expanded approval functionality consistent with Expense approvals
- Optional start and end times by day or by project
- > User defined fields in Timesheets

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- » Calendar Timesheet entry
 - Employees can drag and drop recent projects or projects currently planned to create new Timesheet Entry
 - » Create timesheet record from activity
 - » Validations honored



- » More intuitive with less clicks
- » Start and end times
- » Approvals
- Biometric authentication with fingerprint or face recognition to login
- » View all timesheets needing approval

Streamlined Expense Entry

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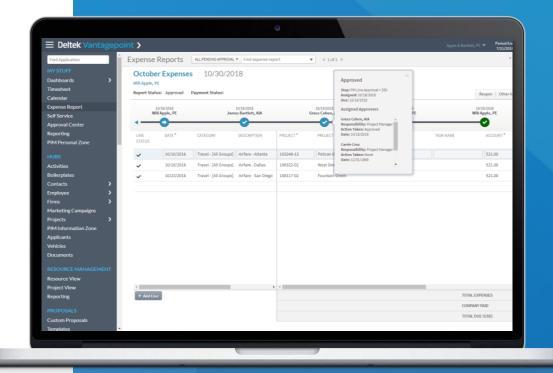


Accurate Expense Entry plus Credit Card Matching Improved Mobile Experience Intelligent Character Recognition

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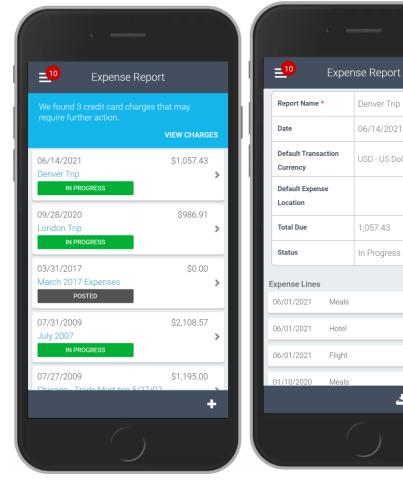
Streamlined Expense Entry

- » Clear approval timeline displaying where the expense report sits in approval process
- » Automatically match credit card charges with expense items
- Expense category support for default account associated with promotional projects
- >> Utilize expense location to aid in accurate tax input on expense reports



Streamlined Mobile Expense Entry

- Matching credit card charges with expense items and/or receipt records
- Biometric authentication with fingerprint or face recognition to login
- » Auto add expense line to streamline new expense report
- > Usability improvements including easier entry of dates and memo fields



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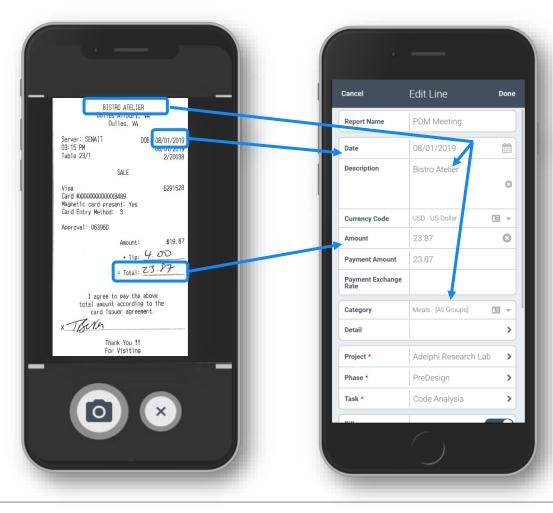
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Streamlined Mobile Expense Entry

- » ICR = Intelligent Character Recognition
 - » Reads text from images, and translates to data to populate fields
 - » Utilizes machine learning to get "smarter" over time
- » Populate and start an expense report from a receipt using ICR



Dashboards Provide Clear Visibility to All Employees



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My Utilization

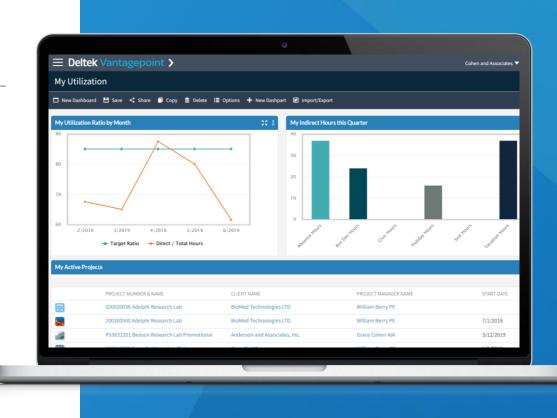
My Assignments

My Projects/ My Activities

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Dashboard: My Utilization

- » Dashboard provide clear visibility into individual's past utilization ratios
- » Employees can easily understand analysis of indirect hours impacting utilization ratios



Dashboard: My Assignments

» Billable staff can easily monitor upcoming tasks and which projects they are currently planned in the weeks and months ahead

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Reporting Favorites

- Easier to build reports including defining the right data and format
- >> Users can easily focus on running favorite reports created by them or their administrator

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Client Activity Status *	Client Employee Assign and Activity Status	Firm	
Client Status Report	Firm Employee Assignment and Activity Stat	us Firm	Client Responsibility
Employee Sales Credit Report *	Sales Credit	Employee	
Future Forecast	Project Forecast	Project	Records Selected
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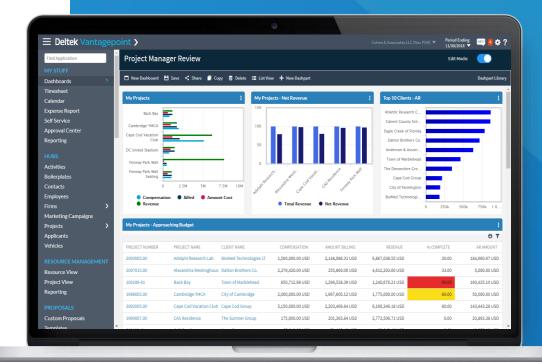
Recap

- Modern interface with focus on user experience provides delightful experience for user
- Easy timesheet entry provides tools for accurate and timely completion
- Intelligent character recognition automate expense report creation
- » Dashboards provide clear visible to all users



Vantagepoint Commitment

- » Strong roadmap; solid strategy
- » Vantagepoint will be unmatched in the market
- » In totality, there is not a better product out there, purpose-built for your industry
- » We are committed to you, your businesses and your industry
- All organizations will benefit from the value Vantagepoint brings
- » Vantagepoint is an evolution that will help future-proof your business



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Thank You!

vantagepoint@deltek.com

